



FINDING A FIT

YOU HAVE
NARROWED
RESUMÉS DOWN



POOL OF
INTERVIEW
CANDIDATES

NOW

1

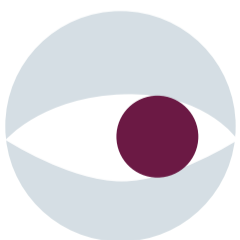
DO YOUR DUE DILIGENCE

- GOOGLE CANDIDATES
- REVIEW RECOMMENDATIONS
- EXAMINE WRITING STYLE
- GROUP INVOLVEMENT
- BLOGGING/TWEETING

2

STRUCTURED INTERVIEW PROCESS

- SMALL TALK TO LOOSEN CANDIDATE UP
- CLIFF'S NOTES OF CAREER HISTORY
- WHAT DOES A GOOD DAY LOOK LIKE?
- WHAT'S ON YOUR DESK TODAY?



WHAT TO LOOK FOR

PAST
MOTIVATORS

INDICATORS
OF WORK
STRENGTHS

SUCCINCT &
ON POINT
COMMUNICATION

VERBAL/
NON-VERBAL
RESPONSES

POSITIVE
ENERGY